Management (MGT)

**MGT 120: Principles of Management**  
An introduction to management functions including planning, organizing, directing, and controlling from an organizational viewpoint. Included are contemporary studies that relate to communication, motivation, leadership styles, and decision making. (45 lecture hours)

Credits: 3  
Prerequisites: ENG 22 or ENG 24 with a grade of C or better or equivalent.  
Program: Management  
Recommended Prep: BUS 120.

**MGT 121: Service Excellence**  
This course builds and maintains the critical skills and understanding necessary to be a dynamic and successful member of today’s rapidly growing service economy. Individuals who work with customers will gain insight into customer behavior and attitudes and will develop strategies to create positive customer relationships encountered in various situations on the job.

Credits: 3  
Prerequisites: ENG 22 or ENG 24 with a grade of CR or equivalent.  
Program: Management

**MGT 122: Human Relations in Management**  
Introduction to the basic concepts of individual, group, and organizational human behavior as they affect human relations, performance, and productivity within the workplace.

Credits: 3  
Prerequisites: ENG 22 or ENG 24 with a grade of C or better or equivalent.  
Program: Management  
Recommended Prep: BUS 120.

**MGT 124: Human Resource Management**  
Introduction to principles, organizations and techniques of personnel administration including procurement and placement, improvement of performance, management and labor relations, remunerations and security and other services provided to the firm by the personnel section. Designed to give students an operational knowledge of the activities involved in personnel management relations in regard to their future roles in business. (45 lecture hours)

Credits: 3  
Prerequisites: ENG 22 or ENG 24, with a grade of C or better or equivalent.  
Program: Management

**MGT 200: Integrated Topics in Management**  
Analysis of comprehensive business problems and problem-solving utilizing the application of appropriate contemporary management and business principles and practices.

Credits: 3  
Prerequisites: BUS 120, MGT 120, MGT 122, MGT 124, ENG 209, and SP 151 all with a C grade or better.  
Program: Management  
Recommended Prep: ACC 124 or ACC 201, MKT 120.